# exocad



#### exocad GmbH

# Price List 2024 Library Services



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Refer to exocad's General Terms and Conditions for exocad Services for more information about the service conditions.

# exocad Library Services

exocad's constantly expanding verified component library databases contain a leading number of supported dental components. It is important to support the newest dental innovations right from the start. That's why we support our partners, official resellers and dental component manufacturers to make the integration process of new and updated component systems as easy and efficient as possible.

Our services take care of tasks like library creation, validation and integration into our software platform and includes exocad's thorough manual testing process that is unique to exocad's approach of Quality First - libraries.

- 1 CAD Component Library Services for *DentalCAD* & *ChairsideCAD*
- 2 Implant Library Service for exoplan
- 3 Surgical Component Library Service for exoplan Guide Creator
- 4 Tooth Library Service for *DentalCAD Full Denture*
- 5 Material Library Service
- 6 Partner Software Branding (postponed)
- 7 Technical Consulting

This price list covers pricing and included services. We provide separate information documents for every service.

### 1 CAD Component Library Services (DentalCAD / ChairsideCAD)

We offer a service to create the necessary libraries based on the geometry data of the actual components and additional information. Our CAD component services currently include services for the integration of Abutment components (Titanium Bases, Multi-Units, Standard Abutments, Scanbodies), Attachments and Lab analogs for *Model Creator*. We perform the checking, validation and integration of the finished library into our web-based download portal and in-software *Library Manager*. Once integrated, the library can be accessed by exocad users worldwide and your brand and products will be visible throughout our software systems.

#### 1.1 Pricing

The table below includes details of our pricing, which covers verification, signing, file format conversion (.stl to .sdfa) and integration of component data, on the condition that the input data you supply us with meets our specifications.

Service		Comments	<b>Price</b> for official exocad Resellers	<b>Price</b> for non- Resellers
1 A C	Abutment component libraries - Initial Standard Creation (maximum 30 components)	Additional effort will get individually calculated by integration specialist.	€ 550	€ 690
1 A U	Abutment component libraries - Standard Update (see 1.2.2 for included services)	Precondition: Completed standard creation service or already integrated library set Additional effort will get individually calculated by integration specialist.	€ 390	€ 490
1M	Lab analog libraries for Model Creator - Initial Creation & Update (maximum 20 model lab analogs)	Additional effort will get individually calculated by integration specialist.	€ 550	€ 690
15	Signing without integration	Libraries with secured SDFA files, exclusively for your personal usage, signed by exocad	€ 90 per component	€ 120 per component

General Terms and Conditions for exocad Services apply. Maximum partner waiting time limit applies (see chapter 8).

#### 1.2 Service Details

#### 1.2.1 Abutment component libraries - Initial Standard Creation (1 A C)

Your assigned integration specialist will perform the following tasks during this service:

- STL Data & Excel file check
- Library creation (up to 30 component entries in multiple libraries, additional components are subject to an effort-based fee)
- Library file format conversion & Library signing
- Library integration (exocad download portal & exocad Library Manager)
- Announcement of availability via exocad News Bites monthly newsletter

#### 1.2.2 Abutment component libraries - Standard Update (1 A U)

Your assigned integration specialist will perform the following tasks during this service:

- Library check-up
- Remove components from library
- Adding FDA clearance information to library (if necessary)
- Renaming of system or supplier
- Replacing supplier Logo, changing the link from the supplier's website
- Update article numbers

The following tasks are not part of our standard update service and will require an individual offer based on the actual workload:

- Adding components to existing libraries
- Update component shape geometries (.stl file update)

#### 1.2.3 Lab analog libraries for Model Creator - Standard Creation & Update (1 M)

Your assigned integration specialist will perform the following tasks during this service:

- STL Data & Excel file check
- Library creation (up to 20 model lab analogs, additional lab analogs are subject to an effort-based fee)
- Library file format conversion & Library signing
- Library integration (exocad download portal & exocad *Library Manager*)
- Announcement of availability via exocad News Bites monthly newsletter

# 2 Implant Library Service (exoplan)

This service enables integration of your dental implants into our implant planning solution *exoplan*. We offer a service to create the necessary implant libraries based on the geometry data of the actual implants and additional information. We perform the checking, validation and integration of the finished library into our web-based download portal and in-software *Library Manager*. Once integrated, the library can be accessed by exocad users and your brand and products will be visible throughout our software systems.

#### 2.1 Pricing

The table below includes details of our pricing, which covers the library creation service and library update service including testing, validation, signing, file format conversion (.stl to .sdfa) and integration of data, on the condition that the input data you supply us with meets our specifications:

Service		ice	Comments	<b>Price</b> for official exocad Resellers	<b>Price</b> for non- Resellers
	2C	Implant Libraries - Initial Standard Creation (maximum 30 implants)	Additional effort will get individually calculated by integration specialist.	€ 550	€ 690
	2U	Implant Libraries - Standard Update (see 2.2.2 for included services)	Precondition: Completed standard creation service or already integrated library set.  Additional effort will get individually calculated by integration specialist.	€ 390	€ 490

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#### 2.2 Service Details

#### 2.2.1 Implant Libraries - Initial Standard Creation (2 C)

Your assigned integration specialist will perform the following tasks during our standard creation service:

- STL Data check
- Parameter check
- Library creation up to 30 implants in multiple libraries (additional implants are subject to an extra fee)
- Library check-up
- Library testing & validation
- Library file format conversion & Library signing
- Library integration (exocad download portal & exocad *Library Manager*)
- Announcement of availability via exocad News Bites monthly newsletter

The following tasks are not part of our initial standard service and will require an individual offer based on the actual workload:

• Adding more than 30 implants in various libraries

#### 2.2.2 Implant Libraries - Standard Update (2 U)

Your assigned integration specialist will perform the following tasks during our standard update service:

- Remove implants from library
- Adding FDA clearance information to library
- Modify tooth restrictions delete/change/add
- Reposition or addition of rotation marker
- Renaming of implant system or supplier
- Replacing supplier Logo
- Changing the link from the supplier's website
- Update article numbers, color cording

The following tasks are not part of our standard update service and will require an individual offer based on the actual workload:

- Adding implants to existing libraries
- Update implant shape geometries (.stl file update)

# 3 Surgical Component Library Service (exoplan Guide Creator)

This service enables our cooperation partners to integrate their surgical components like sleeves, surgical drills, anchor pins, insertion tools as well as the related drilling worklflows for usage within our surgical guide design solution *exoplan* Guide Creator. We offer a service to create the necessary libraries based on the geometry data of the actual components and additional information. We perform the checking, validation and integration of the finished library into our web-based download portal and in-software *Library Manager*. Once integrated, the library can be accessed by exocad users and your brand and products will be visible throughout our software systems.

#### 3.1 Pricing

The table below includes details of our pricing, which covers the library creation service and library update service including testing, validation, signing, file format conversion (.stl to .sdfa) and integration of data, on the condition that the input data you supply us with meets our specifications:

Service		Comments	<b>Price</b> for official exocad Resellers	<b>Price</b> for non- Resellers
3C	Surgical Component Libraries - Initial Standard Creation (One surgical sleeve with compatibility to 2 implant lines & 1 drill kit, 1 anchor pin library)	Additional effort will get individually calculated by integration specialist.	€ 2300	€ 2900
3U	Surgical Component Libraries - Standard Update (see 3.2.2 for included services)	Precondition: Completed initial standard creation service or already integrated library set.  Additional effort will get individually calculated by integration specialist.	€ 550	€ 690

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#### 3.2 Service Details

#### 3.2.1 Surgical Component Libraries - Initial Standard Creation (3 C)

Your assigned integration specialist will perform the following tasks during our initial standard creation service:

- STL Data check
- Parameter check
- Library creation included in standard price:

  1 sleeve library containing one sleeve with maximum compatibility to 2 implant lines, 1 drill kit library, 1 anchor pin library
- Library testing & validation
- Library file format conversion & Library signing
- Library integration (exocad download portal & exocad Library Manager)
- Announcement of availability via exocad News Bites monthly newsletter

The following tasks are not part of our initial standard service and will require an individual offer based on the actual workload:

- Adding more surgical sleeves
- Adding more surgical drill kits
- Connecting components to more implant lines

#### 3.2.2 Surgical Component Libraries - Standard Update (3 U)

 $Your\ assigned\ integration\ specialist\ will\ perform\ the\ following\ tasks\ during\ our\ standard\ update\ service:$ 

- Library check-up
- Updating the existing drill kit/sleeve library.
- Adding new compatibilities for maximum 2 implant lines to the existing sleeve library.
- Renaming of system or supplier
- Replacing supplier Logo
- Changing the link from the supplier's website
- Update article numbers, color coding

The following tasks are not part of our standard update service and will require an individual offer based on the actual workload:

- Adding compatibilities for more than 2 implant lines to an existing library.
- Adding new surgical drill kit libraries to the existing system.
- Adding new surgical sleeves to the existing system.

# 4 Tooth Library Service (Full Denture module)

This service enables our cooperation partners to integrate their tooth shapes for usage within full and partial denture design solution *DentalCAD Full Denture*. We offer a service to create the necessary libraries based on the geometry data of the actual teeth and additional information. We perform the checking, validation and integration of the finished library into our webbased download portal and in-software *Library Manager*. Once integrated, the library can be accessed by exocad users and your brand and products will be visible throughout our software systems.

#### 4.1 Pricing

The table below includes details of our pricing, which covers the library creation service and library update service including testing, validation, signing, file format conversion (.stl to .sdfa) and integration of data, on the condition that the input data you supply us with meets our specifications:

Service		Comments	<b>Price</b> for official exocad Resellers	<b>Price</b> for non- Resellers
4C	Denture Tooth Library - Initial Standard Creation (maximum of one tooth line with a maximum of 15 mould libraries - mirrored teeth - closed data - without setup presets)	Additional effort (tooth lines, setup presets) will get individually calculated by integration specialist.	€1500	€1900
4U	Denture Tooth Library - Standard Update	Precondition: Existing tooth libraries, created by exocad. Effort will get individually calculated by integration specialists based on the actual workload.	Individual price	Individual price

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#### 4.2 Service Details

#### 4.2.1 Denture Tooth Library - Initial Standard Creation (4 C)

Your assigned integration specialist will perform the following tasks during our standard creation service:

- Initial data file check (.stl files)
- Library creation up to one tooth line in up to 15 mould libraries (additional tooth lines or tooth setup presets are subject to an extra fee)
- Library testing & validation

- Library file format conversion & Library signing
- Library integration (exocad download portal & exocad *Library Manager*)
- Announcement of availability via exocad News Bites monthly newsletter

#### 5 Material Library Service

This service enables our cooperation partners to integrate their dental materials for usage within our software systems. We offer a service to create the necessary libraries based on the material parameters. We perform the checking, validation and integration of the finished material library into our cloud collaboration platform *dentalshare*. Once integrated, the library can be accessed by exocad users and your brand and products will be visible throughout our software systems.

#### 5.1 Pricing

Service		Comments	<b>Price</b> for official exocad Resellers	<b>Price</b> for non- Resellers
5C	Initial Standard Creation (maximum 5 materials)	Additional effort will get individually calculated by integration specialist.	€ 1500	€ 1900
5U	Standard Update	Precondition: Completed standard creation service or already integrated material library	€ 390	€ 490
		Additional effort will get individually calculated by integration specialist.		

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#### 5.2 Service Details

#### 5.2.1 Standard Creation-included services

Your assigned integration specialist will perform the following tasks during our standard creation service:

- Material Parameter check
- Creation of the material configuration and printer presets up to 5 materials (additional materials are subject to an extra fee)
- Converting images for the display in the DentalDB
- Creation of an up-to date configuration for the latest release
- Consulting for material configuration related questions
- Visibility on exocad`s integration website https://exocad.com/integration/material-integration
- Visibility through post in exocad`s newsletter "news bites" (18 000+ recipients worldwide)
- Maximum visibility trough distribution via exocad`s dentalshare cloud portal (optional)

#### 5.2.2 Standard Update - included services

Your assigned integration specialist will perform the following tasks during our standard update service:

- · Renaming of materials, material system or supplier
- Replacing material logo
- Changing the link from the supplier's website
- Update of material parameters

The following tasks are not part of our standard update service and will require an individual offer based on the actual workload:

Adding new materials to existing libraries

# 6 Partner Software branding (postponed)

## 7 Technical Consulting

Consult an exocad technology integration expert for all questions regarding dental component integration, library creation and updates. For library types that are not mentioned elsewhere, individual services can be offered.

#### 7.1 Pricing

S	ervice	Comments	<b>Price</b> for official exocad Resellers	<b>Price</b> for non- Resellers
7	Technical consultation & Library Service (can include various library creation & update services)	Additional effort will get individually calculated by integration specialists for larger projects	€ 390	€ 490

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# 8 Maximum partner waiting time limit

Every library service project has a maximum partner waiting time limit of **two (2)** months. If our integration specialist is waiting for a response to an email that is causing delay of the integration project for more than two months, the project will be canceled. Any further work needs a complete restart of the service, including the necessary fees. The exact date of the integration specialists' email is decisive. We will inform you one week before the waiting time is over. This time limit can be raised upon decision by the integration specialist.